

Performance Based Compensation

Motivate Your Coworkers by Rewarding Profitable Work

Learn how to easily implement a Performance Based Compensation program for your service technicians, installers, and administrative personnel.

Many industries use what we call Performance Based Compensation. These include waiters and waitresses, cab drivers, delivery personnel, athletes, sales people, automotive technicians, and anyone else who receives bonuses or tips. These groups understand the importance of paying people based on their contribution to the bottom line. So should you!



This workshop was specifically designed for the HVAC and plumbing industries. Whether you use time and material billing or the superior flat rate pricing method, this class is for you.

We will teach you the things you must know to implement a comprehensive compensation system that will reward your top performers and motivate your under achievers. Our system is well thought out, easy to implement, easy to maintain, and your coworkers will really appreciate it.

Here is What You Will Learn

- How to comply with federal laws and the Fair Labor Standard Act.
- How to pay your service technicians when using flat rate pricing.
- How to pay your service technicians when using the time and material method of pricing service work.
- How to compensate your installers on a “by the task” bases. This rewards the fast ones!
- How to bonus your office personnel.
- You will learn a simple yet comprehensive method of paying bonuses to the entire company.
- How to pay your technicians for selling equipment.
- How to comply with federal labor laws.
- How to “sell” this program to your staff.

We will provide you with all of the required forms, worksheets, and information necessary to get the program going quickly. There is nothing else to buy. We will give you everything you need including a free Performance Based Compensation Kit. This kit includes a workbook, information sheets, a video tape for your technicians, and a video tape for your manager’s and office personnel. This kit sells for \$149.95 and we will include it absolutely FREE!

Here is What Each Attendee Will Receive

- Our Performance Based Compensation Kit including all worksheets and over two hours of video tape training. A \$149.95 value – yours completely free!
- A free copy of Understanding the Fair Labor Standards Act. This is a \$39.95 value – yours free!
- A detailed Bonus Sheet for equipment sales.
- A comprehensive Installation Compensation Chart.
- Full set of classroom materials.

Our Performance Based Compensation system is so simple; you can have it going in just weeks. You will enjoy greater production from your service technicians and installers. This means more money for you!

Space is very limited. Please get signed up today.